

Hardware and Software Procurement Advantage

Overview

IES Group is a Value Added Reseller (VAR). We partner with Ingram Micro to delivery best in class systems, software, networking products and peripherals. Ingram Micro is the world's largest technology distributor. Our channel partnership with Ingram Micro gives us access to Ingram's product specialists and the channel pricing advantage.

Our clients choose to work with us on hardware and software procurement for several reasons:

- At IES we install, support and service everything we sell.
- Access to IES engineers helps clients ensure technology choices will integrate with their existing technology investments.
- Assisting our clients with product selections by leveraging our fundamental understanding of the IT industry, available options and related pro's and con's.
- We assist our clients with finance and leasing options to help them meet there business goals.
- Channel partner pricing advantage.
- We stand in front of our customers on service or warranty related claims.



At a Glance

- Maximum flexibility by reacting to changes in priority whilst retaining sight of your overall business and ensuring business continuity
- *A nominated Service Delivery Manager fully accountable for delivery of high quality service and acting as a focal point for your company*

Key Benefits

- *Provision of all relevant technical training*
- *Immediate access to our supplier network for genuine spare parts and components, which can be dispatched by express courier and monitored to ensure receipt*
- *Access to all relevant technical documentation, diagnostics and specialised tools, which may not be available to non-approved service providers*
- *Direct access to vendor Technical Support facilities for assistance in resolving complex technical problems*

Why IES Group?

IES Group has over a decade of experience implementing complex IT Solutions empowering quick real time information based decisions.

IES GROUP